

Long Duration Storage for Baseload Wind Eric Ingersoll CEO, General Compression January 21, 2011



Wind Integration – Developer's Perspective

•The bad news

- Competing against low-cost gas and depreciated coal plants in a over-supplied power market is very tough
- Wide area integration of multiple wind farms to achieve "capacity" sounds good, but even if true, it is hard for the developer to capture this value
- Policy supports (ITC, PTC, RPS, Carbon Price) are undependable create wrong incentives

•The Good News

- Turbine and development costs are coming down fast
- Turbine designs improving-almost breakthroughs!
- Wind farm O&M costs-meaningful reductions likely



Firming wind is not easy

In addition to large capacity, firming wind requires a system that can constantly switch from storing to generating across large power swings



Source: E.ON Netz GmbH 2005 Wind Report



Can wind be transformed into a firm, baseload resource?

If cost effective—this would address many issues

- Compete in the firm power market—much bigger
- Viable alternative to replace retiring coal
- Doesn't require spinning reserve backup
- Increases utilization of existing and new long-distance transmission
- Incidentally, firm baseload is one of the things Utilities
 WANT to buy



Transforming intermittent resource into baseload raises many issues

- Hourly, daily, weekly, monthly, seasonal energy distribution in the wind resource
- Duration of storage
- Responsiveness of storage (ramping)
- Penalties for missing dispatch
- Transmission/interconnection size



No Storage



Short Duration Storage Is Insufficient For Firm PPAs

Battery storage can provide smoothing, but will not prevent significant curtailment, causing energy losses and triggering penalties for being unable to meet firm power contract





Short Duration Storage Controlled for Energy Losses

While increasing the number of turbines could help to meet PPA requirements, as storage hits capacity, energy losses due to curtailment become infeasible





Baseload Wind Projects Can Sign Firm Power Contracts

Large storage durations transform intermittent renewable generation into dispatchable power with a predictable output profile similar to fossil-fuel generators



Long duration storage enables wind farms to provide dispatchable power at much higher contracted prices

Wind variability drives storage capacity requirements

Long duration (100-300 hours) enables energy storage to transform intermittent renewables into firm baseload generation



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- Seasonal, monthly, and week-to-week variation in wind generation output causes long periods of under or overproduction
- During low wind periods, storage must generate power from reserves for long durations, nearly exhausting its stored capacity of energy
- During high wind periods, storage systems must absorb large quantities of excess energy for long periods of time

The ability to transform a wind farm into dispatchable output requires 100 to 300 hours of storage capacity



Energy Storage Power and Discharge Times

GCAES[™] is the only proven storage technology that combines high system-rated power with long discharge time capabilities



Comparison of Utility-Scale Storage Technologies*











conventional flywheel **NaS battery** flow battery CAES **GCAES™ CO2-free generation** no yes yes yes yes ** efficiency rating 80% - 85% 70% - 75% 70% - 75% 75% - 80% response time ~15 minutes < 1 second < 1 second < 1 second < 1 second energy storage duration 100+ hours ~10 minutes 6-8 hours < 6 hours 100+ hours No limited ancillary services yes yes yes modularity limited yes yes yes yes cap ex \$/kW \$800 - \$1,200/kW \$3,000/kW \$2,500 - \$3,500/kW \$2,000 - \$2,500/kW \$1,000/kW N/A ~12,000/kWh ~\$500/kWh ~\$400/kWh \$10 - \$15/kWh cap ex \$/kWh

**0.8kWH + 4300 btu = 1kWh (approximately \$25 - \$35/MWh)

*Source: Technology Insights February 2009 Report — Assessment of the GC Advanced Energy Storage System

- In order to be effective in any power market, a utility-scale storage system for wind must be highly efficient across a wide operating range, low-cost, and extremely durable
 - to date no system has satisfied all three requirements



Illustrative GCAES[™] Wind Integration Project







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